



Planning and Evaluation Tracking

College Year: 2009-2010

Division of: Business

Person Responsible: David Hernandez

Department of: Real Estate

Person Responsible: Beverly Vinson

Purpose Statement: Train students to become successful real estate professionals

Goal Statements	Objectives/Outcomes (including assessment tools and standards)	Results	Use of Results (including improvements and revisions)
1. Adequately prepare students to pass the state license exam.	1. 70% of Real Estate students pass Real Estate Principles course (70 or higher). RE Principles - 80% of state license exam content.	1. 99.5% passed RE Principles course (70 or higher) (Sp08, Fa08, Sp09)	1. ANALYSIS: The course pass rate is well above the state pass rate, state pass rate (Sept 08 - April 09) = 52.9%
2. Adequately prepare students with employable skills and knowledge	2. Upon completion of state license exam, 70% of students who have been licensed within the past six months and took pre-license courses at AC will be considered to have been prepared for entering the field as measured by a post-license survey that is distributed at the Amarillo Assoc of Realtors (AAOR) at orientaiton for new agents.	2. Insufficient data collected Number of new agents significantly lower than last year due to perception of real estate industry, but only received a few responses to survey.	2. ANALYSIS: Since Texas Real Estate Commission will not provide test site statistics, we will continue to encourage new agents to complete survey. PLAN OF ACTION: Coordinator will request the opportunity to attend the monthly meeting for new members of the Amarillo Assoc of Realtors to encourage new agents to complete survey.

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revised 8/1/05