

Planning and Evaluation Tracking

College Year: 2007-2008

Division of:	Workforce Development	Person Responsible:	Damaris Schlong
Department of:	Non-Technical Workforce Training	Person Responsible:	LuLu Cowan

Purpose Statement: Provide customized non-technical workforce training and teleconferences through partnerships with employers, professional associations, and government entities.

Goal Statements	Objectives/Outcomes (including assessment tools and standards)	Results	Use of Results (including improvements and revisions)
 Provide educational programs to address generational differences in workplace performance. 	 1a. After attending a marketing session for Understanding Generational Differences in the Workplace, 20% of the companies with 25+ employees will sign Training Agreements to implement the training. NOTE: Outcome updated (9/21/06) 	 1a. Timeframe: 11/01/05 –10/31/06 Date of Marketing Session: 11/14/05 # of companies with 25+ employees that were invited: 379 # of companies with 25+ employees that attended: 15 # of attending companies that signed Training Agreements: 8 53% (N = 8 of 15) 	 1a. Timeframe: 11/01/05 –10/31/06 While 53% of companies at the in-person marketing session signed Training Agreements, only 4% of the total # of companies with 25+ employees attended. Therefore, we have a large population that still can be reached. We will change the marketing strategy.

 1b. After receiving marketing materials for <i>Generations: M.E.E.T. for Respect in the Workplace</i>, 5% of the companies with 25+ employees will sign Training Agreements to implement the training. (<i>Restated for 2006-2007</i>) NOTE: Outcome completed (9/10/07) 	 1b. Timeframe: 9/11/06 - 08/31/07 # of hard copy marketing pieces mailed to Chamber list of 25 + employees on Dec. 5, 2006: 333 # of marketing pieces e-mailed on Nov. 30, 2006 to WDD data base: 1200 # of <i>Generations M.E.E.T.</i> programs scheduled between 9/01/06 & 8/31/07: 11 3% (N = 11 of 333) 1% (N = 11 of 1,200) .7% (N = 11 of 1,533) 	 1b. Timeframe: 9/11/06 - 08/31/07 ACTION PLAN: The new marketing strategy will not require attendance at a marketing session. Rather, targeted marketing materials will be sent via direct mail to each company with 25+ employees. This course is now established. Marketing this course will continue through the AC course catalog, sales, and word of mouth.
 2. After prioritizing the tasks from the comprehensive list, department staff will keep tracking sheets current 75% of the time based on a weekly log of tasks. NOTE: Outcome completed (10/04/06) 	 2. Timeframe: 9/01/05 - 9/22/06 # of days tracked: 202 # of days updated: 175 87% (N = 175 of 202) 	 2. Timeframe: 9/01/05 – 9/22/06 Prioritized a comprehensive task list. Keeping the tracking sheet current was identified as the most critical task. ACTION PLAN: This procedure is now part of Staff Assistant's daily routine.
	 materials for Generations: <i>M.E.E.T. for Respect in the</i> <i>Workplace</i>, 5% of the companies with 25+ employees will sign Training Agreements to implement the training. <i>(Restated for 2006-2007)</i> NOTE: <i>Outcome completed</i> (9/10/07) 2. After prioritizing the tasks from the comprehensive list, department staff will keep tracking sheets current 75% of the time based on a weekly log of tasks. NOTE: <i>Outcome completed</i> 	 materials for Generations: M.E.E.T. for Respect in the Workplace, 5% of the companies with 25+ employees will sign Training Agreements to implement the training. (Restated for 2006-2007) WOTE: Outcome completed (9/10/07) # of marketing pieces e-mailed on Nov. 30, 2006 to WDD data base: 1200 NOTE: Outcome completed (9/10/07) # of Generations M.E.E.T. programs scheduled between 9/01/06 & 8/31/07: 11 3% (N = 11 of 333) 1% (N = 11 of 1,200) .7% (N = 11 of 1,533) 2. After prioritizing the tasks from the comprehensive list, department staff will keep tracking sheets current 75% of the time based on a weekly log of tasks. NOTE: Outcome completed 3% (N = 175 of 202)

3. Identify and secure instructors with expertise, professional presence, and teaching skills.	 3. After assessing company non-technical training needs, department staff will identify subject matter experts to teach courses to meet company's identified training needs 90% of the time based on company contact log sheet. NOTE: Outcome completed (10/04/06) 	 3. Timeframe: 9/01/05 – 9/26/06 # of companies requesting information for Customized Non-Technical training: 42 # of subject matter experts identified to teach requested topics through Customize Non Technical department: 42 100% (N = 42 of 42) 	 3. Timeframe: 9/01/05 – 9/26/06 Identified subject matter experts for 100% of requests that were appropriate for Customized Non-Technical training. This outcome has been measured and is no longer a concern.
4. Maintain existing In-Kind and Co-Sponsor agreements and secure new partnership agreements.	4 a. After meeting with the Workforce Training Coordinator, 50% of companies with Co-Sponsor or In-Kind Agreements that have not been active within the last year will sign Training Agreements for funded non- technical workforce training. NOTE: Outcome updated (9/10/07)	 4 a. Timeframe: 9/1/06 – 8/31/07 # of companies with Co- Sponsor or In-kind Agreements 2004-05: 7 # of companies that have not be active within previous year 2005-06: 4 # of companies re-activated with Co-Sponsor or In-kind Agreements 2006-07: 2 50% (N=2 of 4) New Companies signing Co- Sponsor / In-Kind Agreements 2006-2007: 4 	 4 a. Timeframe: 9/1/06 – 8/31/07 50% of companies with Co- Sponsor or In-Kind Agreements that were not active for a least one year reactivated their Agreements. Four new companies signed Agreements.

	4 b. After receiving a letter from AC explaining training partnership options for Co-	4 b. Timeframe: 9/01/07 – 8/31/08	4 b. Timeframe: 9/01/07 – 8/31/08
	Sponsor and In-Kind Agreements, 2% of companies with 100 plus employees will sign partnership agreements with AC. (<i>Restated for 2007-2008</i>)	No data available at this point	ACTION PLAN: Coordinator will mail a letter explaining various partnership opportunities with AC to companies with 100 plus employees in the AC service area.
5. Track the number of training proposals that result in formal contracts.	5. After submitting contract training proposals, 75% of companies will sign formal contracts. This data will be	5. Timeframe: 9/01/07 – 8/31/08 No data available at this point	5. Timeframe: 9/01/07 – 8/31/08
	based on the AC Clearinghouse Information Report.		