



## Planning and Evaluation Tracking

College Year: 2008-2009

Division of: Business

Person Responsible: David Hernandez

Department of: Real Estate

Person Responsible: Beverly Vinson

**Purpose Statement:** Train students to become successful real estate professionals

Goal Statements	Objectives/Outcomes (including assessment tools and standards)	Results	Use of Results (including improvements and revisions)
1. Adequately prepare students to pass the state license exam.	1. Upon completion of Real Estate Principles, 90% of Real Estate students will pass the final exam by 90% or higher as measured by final exam scores in all Real Estate Principles courses which will lead to passing the state license exam.	1. Average from 4 classes 57.46 scored 70% or higher on final exam. 99.3 scored 70% or higher as final grade in RE Principles course	1. ANALYSIS: Unrealistic goal: Students may have test anxiety; therefore; not do well on final exam but pass course. Change to "70% pass Real Estate Principles course (70 or higher)" RE Principles - 80% of license exam State pass rate = 49%  PLAN OF ACTION: Distribute surveys thru Amarillo Assoc of Realtors to be administered monthly during new member orientation. Collect 6 months data to coincide with semester format.

2. Adequately prepare students with employable skills and knowledge	2. Upon completion of state license exam, 90% of students who have been licensed within the past six months and took pre-license courses at AC will be considered to have been prepared for entering the field as measured by a post-license Broker Survey.	2. Insufficient data collected; unrealistic goal Change to 70% rather than 90% (state pass rate = 49%)	2. ANALYSIS: Change to "70% of students" and "post-license survey administered monthly by Amarillo Assoc of Realtors during new member orientation" PLAN OF ACTION: As recommended by RE Advisory Committee, administer survey monthly at AAOR
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revised 8/1/05