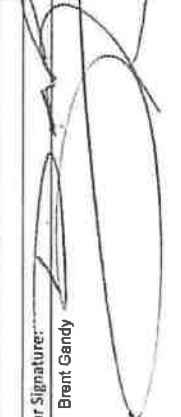


Meeting Minutes

PROGRAM COMMITTEE NAME:		Auto Body: Industry Trends Meeting			
Auto Body Instructor	Brent Gandy				
MEETING DATE:	03/27/24	MEETING TIME:	9:00 AM		
RECORDER:	Adriana Soto Rodriguez	MEETING PLACE:	Amarillo College East Campus Transportation Career Center room 116		
		PREVIOUS MEETING:			
List all members who were present					
	NAME	TITLE	EMPLOYER INFO	PHONE	EMAIL
X	Steve Broberg	Account Manager	Axalta Coating Systems	806-503-9315	Steve.Broberg@Axalta.com
X	Vic Stratton	Account Manager	Axalta Coating Systems	702-427-4380	Victor.Stratton@Axalta.com
X	Ryan McCarley	Owner	McCarley's Hall and Collision	806-440-0019	McCarleyshail.collison@yahoo.com
X	Irasema Jones	Office Manager Shop Employee	Garcia's Body Shop	806-676-9524	irase-ma@g.jones@gmail.com
X	Raymond	Shop Owner	LoneStar Collision	806-346-2762	lonestarcollision.2022@gmail.com
X	Enrique Guillen	Shop Owner	287 Body Shop	806-381-6677	bodyshop287@yahoo.com
X	Rosabelle Guillen	Shop Owner	287 Body Shop	806-381-6677	bodyshop287@yahoo.com
X	Steve Gustafson	MGR	Country Auto Group	806-477-0789	pampabodyshop@countryautogroup.com
X	Daniel Anderson	Estimator	Paramount Collision	806-350-2886	daniel@paramountcollisiontx.com
X	Anthony Riggs	Estimator	Sideways Collision	806-407-1867	rojas@sidewayscollision.com
X	Aaron Gaskins	Estimator	Paint Doctor	806-300-7741	agaskins@paintdoctor98.com
X	Alex Hernandez	Estimator	Paint Doctor	806-773-4713	alex@paintdoctor98.com
X	Tim	Manager	Hereford Body Shop	806-426-7391	
X	Justin Montoya	Estimator	Hereford Body Shop	806-324-9216	claims.hbs@gmail.com
X	Clairisse Richardson	Estimator	High Plains Dent Removal	806-336-3003	clairisse49@gmail.com
X	Nathaniel Reyes	Owner	High Plains Dent Removal	806-690-3503	nathaniel@highplainsdpdr.com
X	Braden Wood	Manager	Accent Auto Body	806-683-1832	accentautobody@att.net
X	Derinda Hamlen	Owner	Texas Body Shop Canyon	806-655-4794	texbody@suddenlinkmail.com
X	Eboni Thomas	Estimator	Stone Bros. Collision	806-374-3600	eboni@stonebrotherscollision.com
X	Chris Peppen	Estimator	The Works	806-444-8860	
X	Chad Cochran	Owner	Paramount Collision Repair	806-632-3414	chad@paramountcollisiontx.com
X	Brent Lotliz	Owner	Friona Body Shop	806-265-5301	
X	Jose Morales	Estimator	Paint Doctor	806-787-2328	josem@paintdoctor98.com
EX-OFFICIO'S PRESENT					
X	Brent Gandy	Faculty -Auto Body Technology	Amarillo College	806-335-4372	b0147485@actx.edu
X	David Hall	Dean of Technical Education	Amarillo College	806-335-4309	dhall36@actx.edu
X	Gerod Strother	Program Coordinator	Amarillo College	806-335-4374	gbstrother@actx.edu
X	Adriana Soto Rodriguez	Administrative Assistant	Amarillo College	806-335-4211	a0387635@actx.edu
AGENDA ITEM					
			ACTION DISCUSSION INFORMATION		
			RESPONSIBILITY		
Welcome and introductions					
			Brent Gandy introduced himself and the Axalta training facilitator, Victor Stratton to the attendees.		

KEY DISCUSSION POINTS	DISCUSSION
Estimating For Profit	-The Avalta training facilitator was Victor Stratton. He presented a PowerPoint presentation with the following topics. -"Nobody in Your Area Charges for that" -Industry Update- Common themes/terms in the trade industry -Tips and tricks for writing estimates that positively impact your shop's bottom line -Utilize your system to the fullest. What are you missing and where to find it. -Where in the database are some added costs are hidden. -What is missing on the insurance estimate that you should consider. -Supplemental items company overlooks -Overlooked hidden damage & cost -Importance of research and document (P-pages, industry sites) - Mr. Gandy provided pizza and the training facilitators also brought snacks and drinks for the attendees.
Adjournment	- The PowerPoint presentation went on throughout the remainder of the training session. - The training concluded at 3:00 pm.
Instructor Signature: Brent Gandy 	Date: 8/12/2024 Next Meeting: TBD 8/12/2024